# 2025 RMH CONFERENCE PROGRAM



Welcome to the 2025 RMH Partner Conference in Denver! We are thrilled to have you join us for three days of insightful sessions, engaging activities, and memorable experiences.

## **TABLE OF CONTENTS** 01 Agenda pg 2-4 **02** Maps pg 7, 10 03 Resources pg 11 **04** Sponsors pg 14 Total: \$3.75 tal: \$360.09 \$363.84

#### **AGENDA**

#### Tuesday, 4th

10:00 AM - 5:00 PM	Registration Desk Open	Curtis Street	
10:00 AM - 4:00 PM	Exhibitor/ Registration Set-Up	Curtis Street	
5:00 PM - 7:30 PM	Welcome Reception	Curtis Street	

#### Wednesday, 5th

8:00 AM - 9:00 AM	Registration Desk Open	Curtis Street
8:00 AM - 9:00 AM	Breakfast	Bounce House
9:00 AM - 10:30 AM	State of the Union	Field House

#### "State of the Union" with Jeff Riley

10:30 AM - 11:00 AM	Break	Curtis Street
11:00 AM - 12:30 PM	General Session presentations	Field House

#### "Product and Development" with Anastas Daskalov and Anthony Ludmilin

12:30 PM - 2:00 PM	Lunch	Bounce House
2:00 PM - 3:30 PM	Breakout Presentations	Breakout Rooms
6:00 PM - 9:00 PM	Dinner Detective	(See Pg 10)

#### You're Their Trusted Partner... We're Yours.





**Programs, Services & Content Designed to Help Partners Win Deals** 















Software **Services** Education **Financing Marketing** 

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Duane ROEBUCK Retail & IoT Channel Manager

1-800-354-9776 ext. 3298 droebuck@bluestarinc.com

#### **AGENDA**

#### Thursday, 6th

8:00 AM - 9:00 AM Breakfast Bounce House

9:00 AM - 10:30 AM General Session Presentations Field House

"Day 2 Kickoff"

"Practical Innovation: Leading the Retail Conversation"

10:30 AM - 11:00 AM Break Curtis Street

11:00 AM - 12:30 PM General Session Presentations Field House

"Customer Service" with Xpertwise

"Labor" with TimeForge

12:30 PM - 2:00 PM Lunch Bounce House

2:00 PM - 3:30 PM General Session Presentations Field House

"Sales and Marketing" with Israel Morrison

**Awards** 

3:30 PM - 5:00 PM Closing Reception Curtis Street

# Notes



#### Offer Merchants No-Cost Payment Processing

As a BOLD partner, you can stand out by offering your merchants an easy way to eliminate credit card processing fees with our Dual Pricing Program. This innovative solution shifts the cost of card payments to card holders by offering transparent pricing with flexible payment options.

#### How It Works:

Transparent Pricing: Dual pricing displays both cash and card prices to customers clearly before the point of sale, ensuring transparency and compliance.

Simple Implementation: Our Partner Experience Team is here to guide you through onboarding merchant applications. We'll ensure that the processing rate is offset by the card price displayed at the point of sale, making setup seamless and worry-free.

#### Why Choose BOLD?

- Help merchants maximize profits by eliminating high processing fees
- Gain a competitive edge by offering a proven cost-saving solution
- Partner with a team dedicated to your success, every step of the way
- Ensure compliance and transparency with an easy-toimplement solution

Ready to deliver big savings to your merchants? Contact us today to get started!



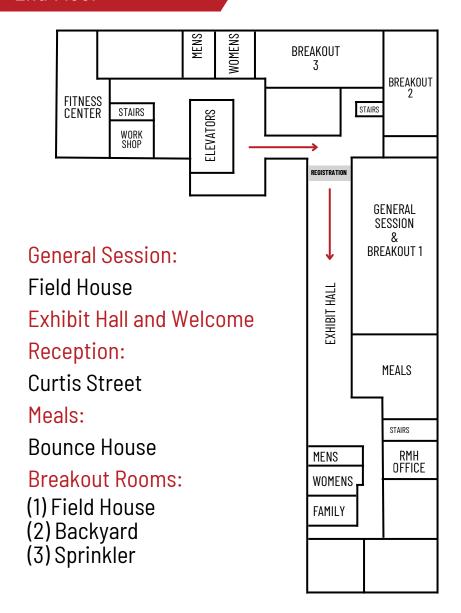
877-515-6464 x2



boldpayments.io

#### **HOTEL MAPS**

#### 2nd Floor



#### A One-Stop Shop for Your Shop



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sales@shift4.com | shift4.com | 888.276.2108



#### Complete Your RMH Offering With TimeForge

Your customers have a great POS in RMH—and with TimeForge, they get an integrated labor management solution.

Together, TimeForge + RMH help retailers:

- Cut labor costs
- Stay compliant
- Simplify scheduling
- Boost retention

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# THE FUTURE OF LABELING STARTS WITH STAR MICRONICS





#### **RetailRealm**

#### **Archive Bridge**

Keep your main RMH database agile and responsive by using Archive Bridge to copy old data to an Archive database. The old data is deleted from the main database.

# BRIDGE RMH Bridge Solutions Solutions RMH Bridge Solutions RMH Bridge Solutions RMH Bridge Solutions

#### **Payment Bridge**

Experience the power of being able to connect to multiple payment providers. Payment Bridge enables the merchant to accept virtually any payment method their customer wishes to use for Credit, Debit, and Gift Cards, Digital Wallets, QR codes, Buy Now Pay Later, and even Cryptocurrency.

#### **Mobile Bridge**

Easily manage inventory in store and know exactly how much merchandise you have on hand. Mobile devices are used for receiving and counting stock, price verification, issuing inventory, printing labels on demand, and to perform ranging to ensure gettingproduct on the shelf is time efficient.

#### **TAX Bridge**

Seamlessly connect RMH Store and Central to Avalara to update tax percentages and settings automatically internationally and nationally.

#### **Dinner Detective Map**

#### **Directions**

#### Conference Hotel:

The Curtis a Double Tree by Hilton

1405 Curtis Street

Denver, CO 80202

#### The Dinner Detective:

Embassy Suites 1420 Stout Street Denver, CO 80202

THE CHIEF

#### When:

Wednesday Nov, 5th 6:00pm - 9:00 pm

Group Leaving from Lobby at 5:40pm led by Anastas

#### **RESOURCES**

#### **Digital Conference Booklet**



#### **Conference Photo Upload**



#### **RMH Software Reviews**



#### **Partner Marketing Toolkit**



#### **Social accounts**



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@retailmanagementhero



@retail\_management\_hero



@RMHPos



@retailmanagementhero

#### **Documentation**



#### **Training Videos**





www.touchdynamic.com

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#### Retail runs fast. Your payments should too.

In a fast-movingretail world,you need a payments partner that doesn't just keep up — it drives you ahead. At Sola, we empower merchants using RMH and RMS with a payment engine built for speed, reliability, and scale.

After a seamless integration, you'll have

access to our platform, which supports multi-terminal environments, REST APIs, and SDKs — so you can deliver smarter payment experiences.

Let's simplify payments. Let's move forward together.



**OUEST** 

IDT=CH

Stop by **our booth** or visit **solapayments.com/rmh** to see how we're powering the next generation of retail payments.





- US Based Phone Support
- National Installation Teams
- Local Technicians
- Offsite Backups
- Network Management
- PlusMUCH, MUCH, MORE

24-7 SUPPORT FOR POS RESELLERS

GET YOUR NIGHTS AND WEEKENDS BACK!

#### PHOTOSHOPPED TERMINAL IMAGES

Send us a screenshot and we will add it to your preferred hardware for you



POS | MANAGER | LOYALTY | CENTRAL

### **SPONSORS**

<b>A</b>	0 1 12	0 1 15 20
Company Name	Contact Name	Contact Email/Number
Blue Star	Matt Getz	(800) 354-9776
Bold Integrated Payments	Kelly Allen	(877) 515-6464 info@boldpay.io
Bridge Global Partners	Vik Devjee	vdevjee@bridgeglobalpartne
CMS Max	Sam Pizzo	(585) 981-8463 sam@cmsmax.com
eMobile POS	Jose Abril	(787) 763-5959 sales@e-nablercorp.com
Retail Dimensions	Kurt Beeken	(503) 751-2183
Retail Realm	Caron Urquhart	marketing@retailrealm.com
Retail Smart Guys	Dan Jablons	(818)720-2585 dan@retailsmartguys.com
RMH iPOS	Richard Mauer	richard@advantagesolutions.co
RSPA	Jim Roddy	jroddy@gorspa.com
Shift 4	Anthony Acosta	anthony.acosta@shift4.com
Simple POS	Scott McClanahan	(303) 835-0537 sales@simpleposinc.com
Sola	Blake Rouse	(844) 227-3566 x565 brouse@solapayments.com
Star Micronics	Daniel Buffa	(848) 216-3273 dbuffa@starmicronics.com
TimeForge	Lina Garcia Cuero	(866) 684-7191 lina@timeforge.com
Touch Dynamic	Dave Graber	(732) 382-5701 x103 dgraber@touchdynamic.com
Xpertwise	Paola Gonzalez	(470) 258-4015 support@xpertwisecorp.com

# THANK YOU SPONSORS!





























Sola.







