FINGER LAKES REGION MRI CAPACITY AND UTILIZATION REPORT, 2014

Data from January 2013 – December 2013

December 15, 2014



Contents

| Section One: Summary | 1 |
|--|----|
| Section Two: Capacity | 2 |
| Section Three: Utilization | 7 |
| Section Four: Capacity Analysis | 15 |
| Section 5: Claims Data | 18 |
| Section 6: High Field Strength and Ultra-High Field Strength MRI | 20 |
| Tables | |
| Table 1: Number of MRI Machines Needed in Finger Lakes Region at End of 2014 | 1 |
| Table 2: Inventory of MRI Machines in the Finger Lakes Region, End of Calendar Year 2012 | 2 |
| Table 3: MRI Equipment in the Finger Lakes Region, 2011 | |
| Table 4: MRI Service Staffing | 4 |
| Table 5: Average Waiting Time to Schedule an MRI exam | 5 |
| Table 6: Average Number of Minutes per Exam | 6 |
| Table 7: Potential Capacity Standard per MRI Unit | 7 |
| Table 8: Average Number of Exams per MRI (Regional Total) | 9 |
| Table 9: Average number of Exams per MRI (Hospital-Stationary) | 10 |
| Table 10: Average number of Exams per MRI (Hospital-Mobile) | |
| Table 11: Average number of Exams per MRI (Freestanding) | |
| Table 12: Total Utilization by Body Section | |
| Table 13: Percent of Total Utilization by Body Section | |
| Table 14: Total Utilization Annual Growth Rate by Body Section | |
| Table 15: MRI Service Utilization by Payer for 2012 | |
| Table 16: Proportion of MRI Exams Performed on Outpatient Basis | 14 |
| Figures | |
| Figure 1: MRI Utilization in the Finger Lakes Region | 7 |
| Figure 2. Growth in MRI Utilization in the Finger Lakes Region | 8 |
| Figure 3: Total MRI Procedure Volume by Site Type | 9 |
| Figure 4: Regional Utilization by Body Site, 100 percent graph | |
| Figure 5: Average Annual Percent Changes by Body Site, 2004-2013 | |
| Figure 6: MRI Use Rates Per Capita | |
| Figure 7: MRI Capacity and Projected Need: Monroe County | |
| Figure 8: MRI Capacity and Projected Need: Central Finger Lakes | |
| Figure 9: MRI Capacity and Projected Need: Southern Tier | |
| Figure 10: Claims utilization for the Finger Lakes Region, 2010-2013 | |
| Figure 11: Percent change in utilization, year-to-year, 2010-2013 | |
| Figure 12. MRI Util. by Product Type | |
| Figure 13: Clinical location percentages of non-3.0T MRI utilization | |
| Figure 14: Clinical location percentages of 3.0T MRI Utilization | 21 |

Section One: Summary

The Finger Lakes Health Systems Agency (FLHSA) undertook a survey of the Finger Lakes region's MRI services in 2014 in order to inventory the services available in the region, to monitor the effect of additions of capacity made in recent years, and to track the pace of MRI utilization. The majority of the information included in this report comes from responses from providers during the 2014 survey, and includes utilization data for calendar year 2013 and inventory data as of December 31st, 2013. To allow for consistent analysis, however, data from earlier surveys or estimates was used for the few non-responding facilities.

Number of Machines

Presently there are 30 MRI service sites in the 9-county Finger Lakes region, with the equivalent of 38.0 full-time machines. All hospital sites in the region except two subsidiary campuses have on-site MRI availability. One freestanding machine was added in 2013.

Utilization

Based on the survey responses, MRI utilization increased by 2.6% in 2013 compared to 2012. This compares to the 3.8% increase in utilization between 2011 and 2012, and follows the general trend of slow growth since 2004.

As shown in tables 8 through 11, the region's 38.0 full-time units experienced average utilization of 3,056 exams per unit in 2012; this is a slight decrease from 2012. There is variation in average utilization rates based on the type of unit used (e.g. mobile, stationary). Hospital-based stationary units completed an average of approximately 3653 exams. An average of 1389

exams was completed on mobile MRI units. Freestanding (but fixed) units completed an average of 3082 exams per unit.

National Comparisons

With 88.2 MRI procedures per 1000 population in 2012, the Finger Lakes region is below the 2012 U.S. average of 102.7 scans per 1000 population. This may reflect both the effect of review of clinical appropriateness and the control of new MRI capacity in this region.

Regional Need

Based on the benchmark chosen and on current utilization (116,144 procedures in 2013) one could postulate a current regional demand for 22 to 30 full-time machines. This compares to the current 38.0 regional machine capacity.

Future Demand

Based on the projections below, the current stock of 38.0 MRI machines will accommodate up to a 10% increase in demand over the coming years. At this time, there is no need for additional machines. Table 1 provides projections using a consistent growth rate (e.g. 5%/year) in 2013 and 2014.

Table 1: Number of MRI Machines Needed in Finger Lakes Region at End of 2015

| Number of Machines Required | | | | |
|-----------------------------|--------|----------|--------|--|
| Projected Annual | Use Ra | te Per M | achine | |
| Utilization | 3625 | 4000 | 5000 | |
| Increase* | | | | |
| 5% | 35.3 | 32.0 | 25.6 | |
| 7.5% | 37.0 | 33.5 | 26.8 | |
| 10% | 38.8 | 35.1 | 28.1 | |
| 12.5% | 40.5 | 36.7 | 29.4 | |

^{*} Above the 2013 utilization of 116,144 procedures

Present resource = 38.0 FTE MRI Units

Section Two: Capacity

Table 2 lists the MRI sites in the region. Table 3 describes the manufacturer, magnet type, type of installation and magnet strength for the MRI units of each respondent

Table 2: Inventory of MRI Machines in the Finger Lakes Region, End of Calendar Year 2013

| | Facility | Units | Fixed/ Mobile | CON- Approved | Ownership |
|--------------|----------------------|-------|-------------------|----------------------------------|------------------------------|
| | Arnot-Ogden | 1.0 | F | Х | Hospital |
| | FF Thompson | 1.0 | F | Х | Hospital |
| | Geneva General | 1.0 | F | Х | Finger Lakes Radiology |
| Hospital- | Highland | 1.0 | F | Х | University Imaging |
| Stationary | Unity | 1.0 | F | | Borg & Ide Imaging |
| | Rochester General | 2.3# | F | Х | Rochester Diagnostic Imaging |
| | Rochester General | 1.0 | F | Х | Hospital |
| | St. Joseph's | 1.0 | F | Х | Hospital |
| | Strong | 4.0 | F | Х | Hospital |
| | Arnot-Ogden | 0.5 | M | | InSight Health Corp. |
| | Corning Community | 1.0 | M | Х | Alliance Imaging |
| | Clifton Springs | 1.0 | M | Х | King's Medical Group |
| | Ira Davenport | 1.0 | M | Х | King's Medical Group |
| Hospital- | Strong West | 1.0 | M | Х | InSight Health Corp. |
| Mobile | Newark-Wayne | 1.0 | M | | Alliance Imaging |
| | NH Noyes | 1.0 | M | | Northern Lights Imaging |
| | St. James Mercy | 1.0 | M | | InSight Health Corp. |
| | Schuyler | 1.0 | M | Х | King's Medical Co. |
| | Culver Road | 1.0 | F | | Borg & Ide Imaging |
| | Elizabeth Wende B.C. | 1.0 | F | | E.W.B.C. |
| | Hagen Drive | 1.0 | F | | Borg & Ide Imaging |
| | Lac de Ville Blvd | 4.0 | F | | University Medical Imaging |
| | S. Clinton | 1.0 | F | | University Medical Imaging |
| | Lattimore Rd | 1.0 | F | | Borg & Ide Imaging |
| Freestanding | Open MRI of Elmira* | 1.0 | F | | Open MRI of Elmira |
| | Ridgeway Ave | 1.0 | F | | Borg & Ide Imaging |
| | Senator Keating Blvd | 2.0 | F | | Borg & Ide Imaging |
| | White Spruce Blvd | 1.0 | F | | Borg & Ide Imaging |
| | Guthrie Clinic | 0.2 | M | | Medicoaches |
| | Nine Mile Point Rd | 1.0 | F | | URMC |
| | Science Park | 1.0 | F | | University Medical Imaging |
| | TOTAL | 38.0 | F= 29.3 M= 8.7 | 13 sites with CON approval | |

one unit is used on a limited basis, for selected patients only

^{*} Most recent information is from 2006

Table 3: MRI Equipment in the Finger Lakes Region, 2013

| Machine Type | Facility | Manufacturer | Magnet Type* | Stationary or Mobile | Power (Tesla) |
|---------------------|--------------------------|-----------------|--------------|----------------------|---------------|
| | Arnot-Ogden | Philips | S | Stationary | 1.5 |
| | FF Thompson | Philips | Р | Stationary | 1.5 |
| | Geneva General | Siemens | S,O | Stationary | 1.5 |
| | Highland | GE | S | Stationary | 1.5 |
| | Unity | GE | S | Stationary | 1.5 |
| | Rochester General | GE | 0 | Stationary | 0.3 |
| Hospital- | Rochester General | GE | Р | Stationary | 1.5 |
| Stationary | Rochester General | GE | Р | Stationary | 1.5 |
| | Rochester General | GE | S | Stationary | 1.5 |
| | St. Joseph's | Philips | Р | Stationary | 1.5 |
| | Strong | GE | Р | Stationary | 3.0 |
| | Strong | Philips | P, O | Stationary | 1.0 |
| | Strong | GE | Р | Stationary | 1.5 |
| | Strong | GE | Р | Stationary | 1.5 |
| | Arnot-Ogden | Siemens | S | Mobile | 1.5 |
| | Corning Community | Siemens | S,O | Mobile | 1.5 |
| | Clifton Springs | GE | S | Mobile | 1.5 |
| I I a a mit a l | Ira Davenport | Siemens | S | Mobile | 1.5 |
| Hospital- Mobile | Strong West | GE | S | Mobile | 1.5 |
| Mobile | Newark-Wayne | GE | S | Mobile | 1.5 |
| | NH Noyes | Siemens | Р | Mobile | 1.5 |
| | St. James Mercy | GE | S | Mobile | 1.5 |
| | Schuyler | Philips | S | Mobile | 1.5 |
| | Culver Road | GE | S | Stationary | 1.5 |
| | Elizabeth Wende B.C. | Siemens | S | Stationary | 1.5 |
| | Hagen Drive | Siemens | S | Stationary | 1.5 |
| | Lac de Ville Blvd | GE | S | Stationary | 1.5 |
| | Lac de Ville Blvd | Siemens | S | Stationary | 3.0 |
| | Lac de Ville Blvd | GE | S | Stationary | 1.5 |
| | Lac de Ville Blvd | GE | S | Stationary | 3.0 |
| Freestanding | S. Clinton** | Siemens | S | Stationary | 3.0 |
| | Lattimore Rd | GE | S, O | Stationary | 1.2 |
| | Open MRI of Elmira | Hitachi | P, O | Stationary | 0.3 |
| | Ridgeway Ave | GE | S | Stationary | 1.5 |
| | Senator Keating Blvd | GE | S | Stationary | 3.0 |
| | Senator Keating Blvd | GE | S | Stationary | 1.5 |
| | White Spruce Blvd | GE | S | Stationary | 1.5 |
| | Science Park | GE | S | Stationary | 3.0 |
| | Nine Mile Point Rd | GE | S | Stationary | 3.0 |
| | Guthrie Clinic | Siemens | S | Mobile | 1.5 |
| *S= Supercondu | ucting O= Open Architect | ure P= Permanen | t | | 1 |

^{*}S= Superconducting O= Open Architecture P= Permanent

^{**}New in 2013

Staffing

Table 4 describes by respondent the total number of hours and days per week the equipment is staffed. With some expansion of capacity and minimal growth in volume, many units are still operating more hours per week than in previous years; total staffed hours increased by 4.1% between 2012 and 2013. Almost all units are operating more than 8 hours per day and approximately 40% are open on at least some weekend hours. Nationally less than 30% of hospital fixed sites were open over 13 hours per weekday (at an average of 11.0 scheduled hours), and about 47% did not have scheduled hours on weekends.

Table 4: MRI Service Staffing

| Facility Name Days/Week Hours/Week Hours / Year | | | | | |
|---|----------------------|---|-----|------|--|
| | Arnot-Ogden* | 7 | 102 | 5304 | |
| | FF Thompson | 6 | 67 | 3484 | |
| | Geneva General | 6 | 68 | 3536 | |
| | Highland | 6 | 78 | 4056 | |
| | Unity | 7 | 102 | 5304 | |
| | Rochester General | 7 | 116 | 6032 | |
| Hospital | St. Joseph's* | 5 | 55 | 2860 | |
| Stationary | Strong 1 | 7 | 168 | 8736 | |
| , | Strong 2 | 5 | 70 | 3640 | |
| | Strong 3 | 7 | 112 | 5824 | |
| | Strong 4 | 7 | 112 | 5824 | |
| | RGH / RDIA 1 | 5 | 70 | 3640 | |
| | RGH / RDIA 2 | 5 | 70 | 3640 | |
| | RGH / RDIA 3 | 5 | 40 | 2080 | |
| | Arnot-Ogden* | 5 | 50 | 2600 | |
| | Corning Community * | 5 | 70 | 3640 | |
| | Clifton Springs* | 5 | 40 | 2080 | |
| | Ira Davenport | 5 | 40 | 2080 | |
| Hospital – Mobile | Strong West | 5 | 45 | 2340 | |
| | Newark-Wayne | 5 | 48 | 2496 | |
| | NH Noyes | 6 | 68 | 3536 | |
| | St. James Mercy* | 6 | 45 | 2340 | |
| | Schuyler* | 5 | 43 | 2236 | |
| | Culver Road | 5 | 49 | 2548 | |
| | Elizabeth Wende B.C. | 5 | 48 | 2496 | |
| | Hagen Drive | 5 | 49 | 2548 | |
| | Lac de Ville Blvd | 6 | 85 | 4420 | |
| | S. Clinton | 5 | 40 | 2080 | |
| | Lattimore Rd | 5 | 49 | 2548 | |
| Freestanding | Open MRI of Elmira* | 5 | 60 | 3120 | |
| rieestanding | Ridgeway Ave | 5 | 75 | 3900 | |
| | Senator Keating Blvd | 5 | 41 | 2145 | |
| | Senator Keating Blvd | 5 | 41 | 2145 | |
| | White Spruce Blvd | 5 | 43 | 2236 | |
| | Guthrie Clinic* | 1 | 10 | 520 | |
| | Nine Mile Point Rd | 5 | 45 | 2340 | |
| | Science Park | 7 | 81 | 4212 | |

^{*}Data were provided in surveys from previous years

124,566

A measure of whether there is sufficient capacity to provide a medical care service is how long a potential patient must wait to obtain the service. The current survey provides information on wait time, both for urgent and routine service. Previous surveys expressed variability of waiting times, sometimes indicating an extended wait for service and at other times little or no wait. The current survey indicates there is a relatively short wait time for service, suggesting a relatively robust capacity compared to demand.

Table 5: Average Waiting Time to Schedule an MRI exam

| | Tuble 3. Average Walking Time to Sel | Emergent Cases | Non-emergent |
|-----------------------|--------------------------------------|----------------|--------------|
| | Facility Name | (Days) | cases (Days) |
| | Arnot-Ogden* | 0 | 1.5 |
| | FF Thompson | 0 | 5.0 |
| | Geneva General | 0 | 1.5 |
| | Highland | 1 | 1.0 |
| | Unity | 0 | 0.0 |
| | Rochester General | 0 | 1.0 |
| Hermital Chatianam. | St. Joseph's* | 0 | 1.0 |
| Hospital - Stationary | Strong 1 | 0 | 5.0 |
| | Strong 2 | 0 | 5.0 |
| | Strong 3 | 0 | 5.0 |
| | Strong 4 | 0 | 5.0 |
| | RGH / RDIA 1 | 0 | 1.0 |
| | RGH / RDIA 2 | 0 | 1.0 |
| | RGH / RDIA 3 | 0 | 1.0 |
| | Arnot-Ogden* | 0 | 3.5 |
| | Corning Community * | 0 | 0.0 |
| | Clifton Springs* | 0 | 2.0 |
| | Ira Davenport | 0 | 1.0 |
| Hospital - Mobile | Strong West | 0 | 1.0 |
| | Newark-Wayne | 0 | 3.0 |
| | NH Noyes | 0 | 0.0 |
| | St. James Mercy* | 0 | 1.0 |
| | Schuyler * | 0 | 0.0 |
| | Culver Road | 0 | 0.0 |
| | Elizabeth Wende B.C. | 0 | 3.0 |
| | Hagen Drive | 0 | 0.0 |
| | Lac de Ville Blvd | 0 | 2.0 |
| | Lac de Ville Blvd - 3.0T MRI only | 0 | 8.5 |
| | S. Clinton | 1 | 2.0 |
| | Lattimore Rd | 0 | 0.0 |
| Freestanding | Open MRI of Elmira* | 0 | 0.0 |
| | Ridgeway Ave | 0 | 0.0 |
| | Senator Keating Blvd | 0 | 0.0 |
| | Senator Keating Blvd | 0 | 0.0 |
| | White Spruce Blvd | 0 | 0.0 |
| | Guthrie Clinic | 0 | 0.0 |
| | Nine Mile Point Rd | 1 | 1.0 |
| | Science Park | 1 | 1.0 |
| *~ . | ravidad in survoys from provious y | | |

^{*}Data were provided in surveys from previous years

Table 6 provides each respondent's estimate of the average number of minutes of machine time a patient spends per exam. Despite increasingly complex technique, exam times have remained stable over time.

Table 6: Average Number of Minutes per Exam

| | Facility name | Minutes per Exam |
|---------------------|----------------------|------------------|
| | Arnot-Ogden* | 45 |
| | FF Thompson | 45 |
| | Geneva General | 35 |
| | | 45 |
| | Highland | |
| | Unity | 37 |
| | Rochester General | 45 |
| Hospital Stationary | St. Joseph's* | 33 |
| , | Strong 1 | 60 |
| | Strong 2 | 60 |
| | Strong 3 | 60 |
| | Strong 4 | 60 |
| | RGH / RDIA 1 | 45 |
| | RGH / RDIA 2 | 45 |
| | RGH / RDIA 3 | 60 |
| | Arnot-Ogden* | 45 |
| | Corning Community* | 40 |
| | Clifton Springs* | 45 |
| | Ira Davenport | 45 |
| Hospital Mobile | Strong West | 60 |
| | Newark-Wayne | 40 |
| | NH Noyes | 40 |
| | St. James Mercy* | 32 |
| | Schuyler* | 30 |
| | Culver Road | 37 |
| | Elizabeth Wende B.C. | 17 |
| | Hagen Drive | 37 |
| | Lac de Ville Blvd* | 35 |
| | S. Clinton | 60 |
| | Lattimore Rd | 52 |
| Freestanding | Open MRI of Elmira* | 52 |
| | Senator Keating Blvd | 37 |
| | White Spruce Blvd | 37 |
| | Guthrie Clinic | 25 |
| | Nine Mile Point Rd | 45 |
| | Science Park | 37 |
| | DOLCHOC FORK | J, |

^{*}Data were provided in surveys from previous years

The information in Table 6, when used in conjunction with the staffing information in Table 4, can be used as a baseline for development of capacity estimates for MRI. For example:

Table 7: Potential Capacity Standard per MRI Unit

| Potential Capacity / MRI | | | | | | |
|--------------------------|------------|-------|-------|-----------|-------|-------|
| Operational | Average | | Min | utes / Ex | am | |
| Hours/Year | Hours/Week | 25 | 34 | 43 | 53 | 64 |
| 116,058 | 2,231.9 | 4,691 | 3,402 | 2,669 | 2,196 | 1,821 |
| 117,621 | 2,261.9 | 4,754 | 3,448 | 2,705 | 2,225 | 1,845 |
| 119,184 | 2,292.0 | 4,818 | 3,494 | 2,741 | 2,255 | 1,870 |
| 120,747 | 2,322.1 | 4,881 | 3,540 | 2,777 | 2,284 | 1,894 |
| 122,310 | 2,352.1 | 4,944 | 3,586 | 2,813 | 2,314 | 1,919 |
| 124,566 | 2,395.5 | 5,031 | 3,699 | 2,925 | 2,373 | 1,965 |

Section Three: Utilization

Analysis

The largest relatively recent increase in total MRI procedures in the Finger Lakes region occurred between 2003 and 2004 when utilization increased 22.7% (77,407 procedures in 2003 to 94,961 procedures in 2004). Since then, perhaps influenced by more stringent utilization review including health plan pre-authorization, the rate of change has remained relatively flat, increasing only 22.4% between 2004 and 2013 (94, 961 to 116,114 procedures), or 1.2% per year.

MRI Utilization: Finger Lakes Region 1996 - 2013

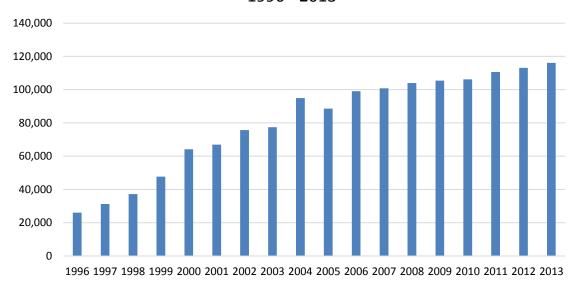


Figure 1: MRI Utilization in the Finger Lakes Region

In the 16 years between 1996 and 2013, MRI volume more than quadrupled, and as shown in the figure below, volume exhibited a compound growth rate of approximately 11.6% from 1990 to 2013. In 2001, clinical and financial restraints were put in place for HMOs in and around Monroe County, sharply reducing the growth of MRI use. There was concern at that point in time that growth might continue at the previously recorded rate. However, over the past nine years growth rates have demonstrated slower annual growth (approximately 1.25% annually).

MRI Volume Growth: Finger Lakes Region 1997-2013

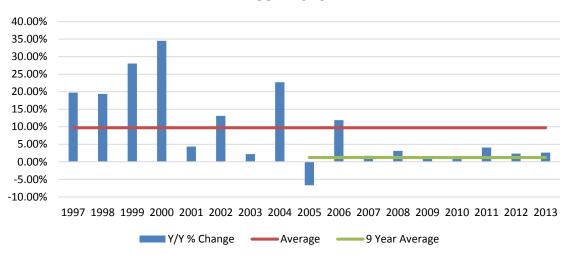


Figure 2. Growth in MRI Utilization in the Finger Lakes Region

Utilization by Facility Type

The growth of total MRI Volume in the region from 1996 through 2013 by MRI site type is presented in Figure 3.

Total MRI Volume by Site Type Finger Lakes Region 1996-2013

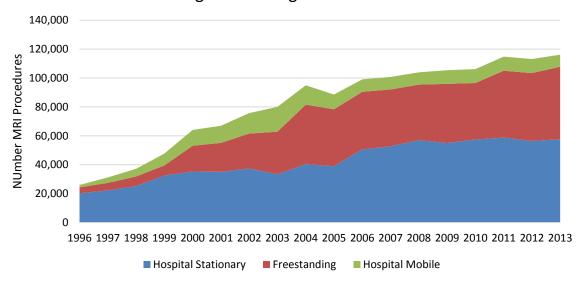


Figure 3: Total MRI Procedure Volume by Site Type

As seen in Tables 8, below, MRI procedures per unit have declined compared to the first half of this decade, coinciding with installation of a number of units in 2007 and expansion of days per mobile unit. Nationally, IMV reports average use per unit of 3,355 for hospital-based units and 3,275 for non-hospital units. As seen in Table 7, use of 3,625 per unit or higher is consistent with local use patterns of hours and time per MRI procedure. These data would suggest that there is no need for additional MRI capacity at this time in the region.

Table 8: Average Number of Exams per MRI (Regional Total)

| Year | Total Utilization | # of Units Reporting | Average exams/unit |
|-------|-------------------|----------------------|--------------------|
| 1996* | 26061 | 9.5 | 2743 |
| 1998 | 37229 | 10.1 | 3686 |
| 2000 | 64156 | 19.1 | 3359 |
| 2002 | 75729 | 22.3 | 3396 |
| 2004 | 94961 | 27.8 | 3416 |
| 2006 | 99114 | 28.0 | 3540 |
| 2008 | 102998 | 34.6 | 2977 |
| 2009 | 105384 | 36.7 | 2871 |
| 2010 | 106975 | 35.8 | 2988 |
| 2011 | 111092 | 35.8 | 3103 |
| 2012 | 112706 | 37.0 | 3046 |
| 2013 | 116114 | 38.0 | 3056 |

^{*} Excludes a freestanding unit which was said to be "mothballed."

Table 9: Average number of Exams per MRI (Hospital-Stationary)

| Year | Total Utilization | # of Units Reporting | Average exams/unit |
|------|-------------------|----------------------|--------------------|
| 1996 | 20289 | 7.0 | 2898 |
| 1998 | 25303 | 7.0 | 3615 |
| 2000 | 35374 | 9.0 | 3930 |
| 2002 | 37448 | 10.0 | 3745 |
| 2004 | 40429 | 12.0 | 3369 |
| 2006 | 50596 | 14.3 | 3538 |
| 2008 | 55881 | 16.7 | 3346 |
| 2009 | 55281 | 16.8 | 3291 |
| 2010 | 57416 | 15.8 | 3634 |
| 2011 | 58768 | 15.8 | 3719 |
| 2012 | 56471 | 15.8 | 3574 |
| 2013 | 57724 | 15.8 | 3653 |

Table 10: Average number of Exams per MRI (Hospital-Mobile)

| Year | Total Utilization | # of Units Reporting | Average exams/unit |
|------|--------------------------|----------------------|--------------------|
| 1996 | 1172 | 1.5 | 1141 |
| 1998 | 5313 | 2.1 | 2530 |
| 2000 | 11020 | 4.1 | 2688 |
| 2002 | 14152 | 5.3 | 2670 |
| 2004 | 13351 | 5.6 | 2384 |
| 2006 | 8615 | 3.1 | 2779 |
| 2008 | 8678 | 4.9 | 1771 |
| 2009 | 8803 | 5.9 | 1492 |
| 2010 | 9713 | 6.0 | 1619 |
| 2011 | 9807 | 6.0 | 1635 |
| 2012 | 9725 | 6.0 | 1621 |
| 2013 | 8334 | 6.0 | 1389 |

Table 11: Average number of Exams per MRI (Freestanding)

| Year | Total Utilization | # of Units Reporting | Average exams/unit |
|------|-------------------|----------------------|--------------------|
| 1996 | 4060 | 1.0 | 4060 |
| 1998 | 6613 | 1.0 | 6613 |
| 2000 | 17762 | 6.0 | 2960 |
| 2002 | 24129 | 7.0 | 3447 |
| 2004 | 41181 | 10.2 | 4037 |
| 2006 | 39903 | 10.6 | 3764 |
| 2008 | 38338 | 13.0 | 2949 |
| 2009 | 40930 | 14.0 | 2924 |
| 2010 | 39104 | 14.0 | 2793 |
| 2011 | 42269 | 14.0 | 3305 |
| 2012 | 46966 | 15.2 | 3090 |
| 2013 | 50086 | 16.2 | 3092 |

Utilization by body section

The utilization by body section reported in calendar year 2012 survey showed the following trends:

- A steady increase in breast scans since 2004
- A decline in MRI spectroscopy from levels observed in 2006-2007
- A steady increase in scans of the extremities
- A relative plateau in head and neck as well as spine and pelvis scans.

Figure 4 illustrates these findings.

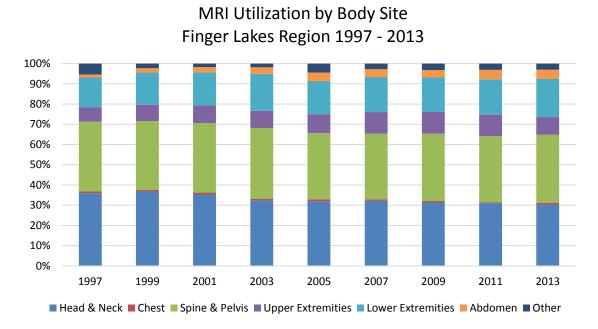


Figure 4: Regional Utilization by Body Site, 100 percent graph

December 2014

Average Yearly Percent Utilization Increase by Body Site 2005-2013

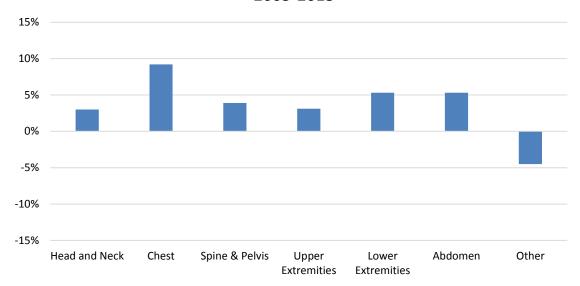


Figure 5: Average Annual Percent Changes by Body Site, 2004-2013

The distribution of MRI procedures in the Finger Lakes region is similar to IMV's national findings. The largest proportion of scans was completed in the head and neck categories, followed by the spine and pelvis (including the brain). Procedures performed on the lower and upper extremities accounted for 14% and 12% of the procedures nationally.

Tables 12 through 14 present the total numbers of MRI procedures by body section, each section as a percentage of the total, and the growth rate for each body section. Note, in Table 12, the body section figures may not add to the Total due to missing respondent data.

Table 12: Total Utilization by Body Section

| Body Section | 1996 | 1998 | 2000 | 2002 | 2004 | 2006 | 2008 | 2010 | 2012 | 2013 |
|---------------------|-------|-------|-------|-------|-------|-------|--------|--------|--------|--------|
| Head & Neck | 8044 | 11267 | 22561 | 25756 | 30875 | 33183 | 32722 | 33023 | 33606 | 34959 |
| Chest | 178 | 5 | 604 | 702 | 677 | 735 | 670 | 930 | 835 | 861 |
| Spine & Pelvis | 7260 | 10991 | 21950 | 26897 | 30792 | 31662 | 33162 | 34601 | 37286 | 38905 |
| Upper Extr. | 1456 | 240 | 5810 | 6326 | 9074 | 9335 | 11071 | 11040 | 12519 | 10117 |
| Lower Extr. | 2928 | 2173 | 10784 | 11970 | 15710 | 16384 | 17833 | 18627 | 19884 | 21606 |
| Abdomen | 381 | 32 | 1768 | 2016 | 4062 | 4411 | 3853 | 4267 | 5080 | 531 |
| Breast | - | - | - | 1 | 391 | 761 | 1564 | 1872 | 2257 | 2599 |
| MR Spectro. | - | | - | • | 230 | 331 | 293 | 113 | 56 | 88 |
| Other | 1122 | 681 | 678 | 1341 | 2395 | 5232 | 1086 | 990 | 770 | 765 |
| Total | 26061 | 37229 | 64156 | 75729 | 94961 | 99114 | 102998 | 106975 | 112706 | 111092 |

Table 13: Percent of Total Utilization by Body Section

| Body Section | 1996 | 1998 | 2000 | 2002 | 2004 | 2006 | 2008 | 2010 | 2012 | 2013 |
|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Head & Neck | 30.9% | 30.2% | 35.2% | 34.0% | 32.5% | 32.7% | 33.9% | 31.3% | 29.9% | 30.3% |
| Chest | 0.7% | 0.8% | 0.9% | 0.9% | 0.7% | 0.8% | 0.8% | 0.9% | 0.7% | 0.7% |
| Spine & Pelvis | 27.9% | 29.5% | 34.2% | 35.5% | 32.4% | 32.2% | 32.1% | 32.8% | 33.2% | 33.8% |
| Upper Extr. | 5.6% | 6.7% | 9.1% | 8.4% | 9.6% | 9.6% | 9.7% | 10.5% | 11.1% | 8.8% |
| Lower Extr. | 11.2% | 13.2% | 16.8% | 15.8% | 16.5% | 17.1% | 15.9% | 17.7% | 17.7% | 18.7% |
| Abdomen | 1.5% | 1.8% | 2.8% | 2.7% | 4.3% | 4.4% | 3.8% | 4.0% | 4.5% | 4.6% |
| Breast | - | - | - | - | 0.4% | 0.8% | 1.5% | 1.7% | 2.0% | 2.2% |
| MR Spectro. | - | - | - | - | 0.2% | 0.3% | 0.3% | 0.1% | 0.0% | 0.1% |
| Other | 4.3% | 4.3% | 1.1% | 1.8% | 2.5% | 1.1% | 2.8% | 0.9% | 0.7% | 0.7% |

Table 14: Total Utilization Annual Growth Rate by Body Section

| Body Section | 96-97 | 98-99 | 00-01 | 02-03 | 04-05 | 06-07 | 08-09 | 10-11 | 12-13 | Total | Annual |
|---------------------|-------|--------|-------|-------|-------|--------|--------|--------|--------|-------|--------|
| | | | | | | | | | | 96-13 | 96-13 |
| Head & Neck | 16.8% | 35.0% | 4.0% | -3.6% | -1.3% | -2.9% | -3.7% | 5.7% | 4.0% | 335% | 8% |
| Chest | 34.3% | -3.4% | 4.9% | -9.2% | 21.5% | 5.9% | 4.6% | -58.5% | 3.1% | 384% | 9% |
| Spine & Pelvis | 24.0% | 28.0% | 3.7% | -0.5% | 2.5% | 2.7% | 4.8% | 1.4% | 4.3% | 436% | 10% |
| Upper Extr. | 27.1% | 33.4% | -0.4% | 3.4% | -1.3% | 14.0% | 0.5% | 5.7% | -19.2% | 595% | 12% |
| Lower Extr. | 31.6% | 33.1% | 1.1% | 16.9% | -0.2% | 5.7% | 0.5% | 3.1% | 8.7% | 637% | 12% |
| Abdomen | 1.6% | 36.7% | -2.7% | 24.6% | -2.8% | -12.4% | -1.4% | 20.0% | 4.9% | 1299% | 17% |
| Breast | - | - | - | - | 66.0% | 56.0% | 23.9% | 24.5% | 15.1% | 565% | 21% |
| MR Spectro. | - | - | - | - | 2.2% | 46.5% | -24.9% | -42.5% | 57.1% | -61% | -6% |
| Other | 25.8% | -41.2% | 69.4% | 1.8% | 26.4% | -78.7% | 0.1% | -1.0% | -0.6% | -68% | -4% |
| Total | 19.7% | 19.4% | 4.3% | 2.2% | 1.3% | 1.7% | 1.0% | 3.8% | 2.6% | 332% | 8% |

Payer Analysis

Table 15 describes MRI utilization by payer by respondent type. Notably, both mobile and stationary hospital sites have a higher proportion of Medicaid-paid procedures than freestanding sites (often due to insurance rules)

Table 15: MRI Service Utilization by Payer for 2013

| Payer | Percentage |
|------------------|------------|
| Local Commercial | 31% |
| Local HMOs | 25% |
| Other Commercial | 11% |
| Medicare | 18% |
| Medicaid | 8% |
| Workman's comp. | 6% |
| Private Pay | 1% |
| Others | 1% |
| Total | 100% |

Table 16 provides information from the surveys on the proportion of MRI studies done on an outpatient basis. The overall proportion outpatient was near the lowest recorded, driven by continued declines in the use of hospital-based units for general outpatient exams. This may also reflect the effects of utilization management programs put in place by area insurance companies.

These data are consistent with, and continually approaching national trends report by IMV that 78% of all MRI procedures are performed on an out-patient basis.

In the Finger Lakes Region, the percentage of MRI procedures done for Emergency Department patients accounted for 5% of the exams completed on stationary hospital units and 10% of the exams completed on mobile hospital units. Overall, 2.3% of all MRI exams were completed on Emergency Department patients (data not shown). Only 15 hospital-based MRI units reported ED percentages (88% of responding hospital units).

Table 16: Proportion of MRI Exams Performed on Outpatient Basis

| Unit Type | 1996 | 1998 | 2000 | 2002 | 2004 | 2006 | 2008 | 2010 | 2011 | 2012 | 2013 |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Hospital Fixed | 84.8% | 84.2% | 81.8% | 74.8% | 80.7% | 80.5% | 77.3% | 80.3% | 77.3% | 75.6% | 74.4% |
| Hospital Mobile | 94.6% | 94.1% | 90.2% | 94.2% | 93.1% | 92.1% | 92.2% | 88.9% | 86.4% | 93.9% | 89.3% |
| Freestanding | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Combined | | | 89.7% | 86.1% | 91.5% | 90.8% | 89.6% | 90.1% | 87.7% | 87.1% | 86.8% |

Section Four: Capacity Analysis

Use Rate per Capita

The analysis presented in this report has been a "demand" analysis: Given the current use or demand for MRI studies, how many units of capacity are needed? This assumes that all current use is clinically appropriate. That question is a clinical one, not within the FLHSA's jurisdiction, but perhaps addressed by the existing clinical and financial controls. We can get a glimpse, however, of whether the area's population is using more or less MRI service than the U.S. by comparing our use rate per capita to that of the entire country.

The 2012 MRI Benchmark Report provides the needed data for this analysis. In its report, IMV uses the data from approximately 7,800 hospital and non-hospital sites to extrapolate nationwide utilization rates for procedures performed through 2011.

Since 2004, the Finger Lakes Region's per capita rate has remained below the national utilization rate. With 88.2 MRI procedures per 1000 population in 2012, the Finger Lakes region is below the 2011 U.S. average of 102.7 scans per 1000 population.

In its 2012 report, IMV did not provide state-by-state estimates of MRI use. Thus, one can only compare regional use rates to national rates. While our regional rate has increased, it has done so more slowly than at the national level: Our regional use rate has increased by 6.5% since 2008, while the national rate has increased by 12.6% since 2008.

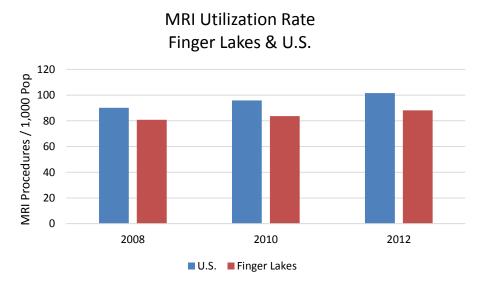


Figure 6: MRI Use Rates Per Capita

Need for MRI Capacity

Based on the current MRI utilization (116,144 total scans) within the Finger Lakes Region, it is possible to estimate future need for Monroe County, the Central Finger Lakes, and the Southern Tier.

Assuming various projected increases, MRI need for 2013 and 2014 would not surpass current operational and approved capacity for the 38.0 existing machines in the region. The current operational capacity and projected need for Monroe County, the Central Fingers Lakes and the Southern Tier are presented in Figures 7-9. As illustrated in Figure 7, the only subarea that may approach current capacity is Monroe County: At standardized current capacity of 98,000 total scans, the 2015 maximum projection totals 95,500 scans assuming a highly unlikely annual growth rate of 12.5% per year from the 2013 total. The Central Finger Lakes is well within its current capacity in 2015, with a maximum of 18,900 projected scans versus a standardized current capacity of 21,000 scans. The Southern Tier is also projected to be within current capacity in 2015, with 25,365 scans projected as the maximum for 2015 and a capacity of 31,475 scans in the subarea. It is unlikely any additional capacity will be required in the next few years.

MRI Capacity and Projected Need Monroe County

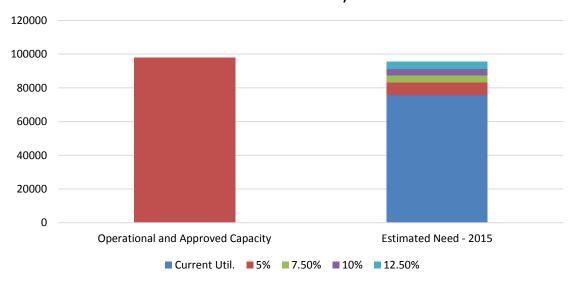


Figure 7: MRI Capacity and Projected Need: Monroe County

MRI Capacity and Projected Need Central Finger Lakes

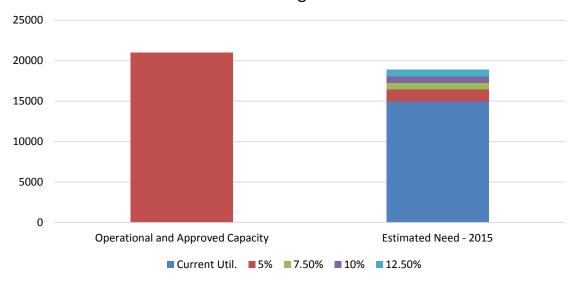


Figure 8: MRI Capacity and Projected Need: Central Finger Lakes

MRI Capacity and Projected Need Southern Tier

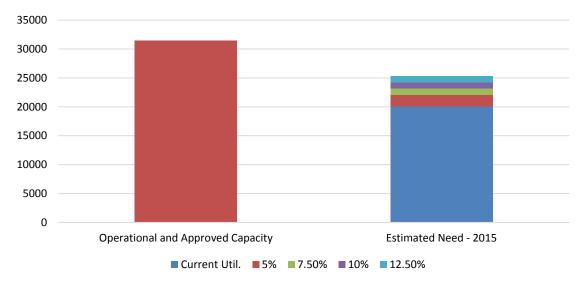


Figure 9: MRI Capacity and Projected Need: Southern Tier

Section 5: Claims Data

As part of the Agency's ongoing effort to increase the amount of data available to the community, a multiple payer claims database has been developed with support of the primary commercial payers in the region. For the second year we are reporting aggregated claims data for MRI utilization. The aggregated claims account for approximately 50% of the Finger Lakes population and do not include data for Medicare and Medicaid Fee for Service patients.

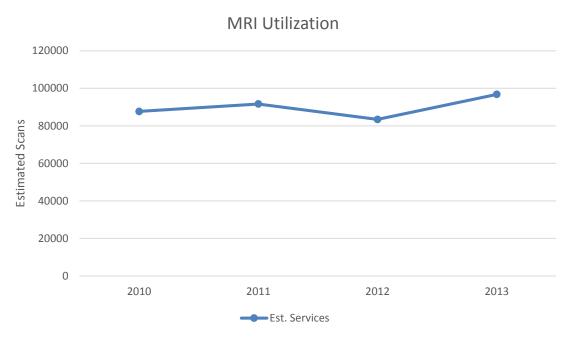


Figure 10: Claims utilization for the Finger Lakes Region, 2010-2013

"Est. Services" accounts for multiple claim lines associated with unbundled claims (professional and technical components billed separately).

Generally, the utilization in the claims data has remained stable in the past several years (data prior to 2010 are not available). Variations in the trend may be due to the variation in patient demographics not represented in the claims data. Future work should incorporate claims data in order to increase the specificity of the analysis and assist in planning programs.

MRI Utilization Percent Change Year / Year

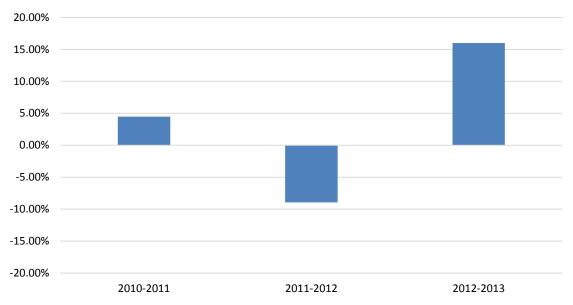


Figure 11: Percent change in utilization, year-to-year, 2010-2013

MRI Utilization Rates by Product Type

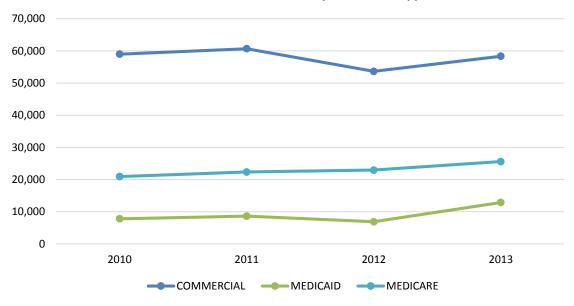


Figure 12. MRI Util. by Product Type

Section 6: High Field Strength and Ultra-High Field Strength MRI

Throughout the most recent decade, 3.0T MRI's have become more pervasive and have demonstrated advantages to the 1.5T machines in numerous aspects, including better images and shorter scan durations. Most recently, 7T MRI are being researched to determine whether the increasing the strength of the magnet will have a significant clinical benefit.

High Field Strength - 3.0T

Any unit with magnet strength greater than 1.5T is considered a high frequency MRI Unit. The majority of commercially available units in this range are 3.0T. There are currently four 3.0T MRIs operating in the Finger Lakes region. Utilization on these machines accounted for just over 12,000 scans in 2012 (10.7%). The breakdown of the scan location is in Figures 12 and 13. Of note, brain and head scans and MR spectroscopy represent much higher proportions of the 3.0T utilization than non-3.0T units.

3.0T magnets have demonstrated clinical advantages over lower strength units for both angiography and neurological applications due to the increase in resolution possible with the higher field strength. In general, the higher field strength allows for greater anatomic resolution which may result in the clinical benefit of identifying abnormal tissue that may go undifferentiated at lower field strengths.

MR Spect Breast, Chest, Pelvis and 0.03% Other 16.11% Spine 28.50% Upper Extremities 8.17% Lower Abdomen Extremities 5.29% Brain 12.89% 21.51% Head 7.50%

Non 3.0T Scan Clinical Target

Figure 13: Clinical location percentages of non-3.0T MRI utilization

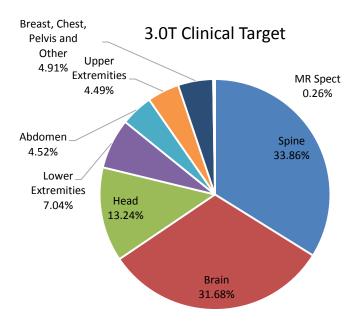


Figure 14: Clinical location percentages of 3.0T MRI Utilization

Ultra High Field Strength - 7.0T

7.0 Tesla MRI scanners are being utilized in research capacities in an increasing number of academic institutions across the United States and world-wide. These machines are demonstrating some potential advantages over machines with weaker field strengths, specifically in the fields of neurology and cardiology. However, there are still numerous technical, safety and economic barriers to overcome. Any current utilization should be considered experimental pending FDA 510k approval of a 7.0T MRI. Should approval be granted, needed capacity should be determined based on only those indications where additional clinical advantage is proven over current, less powerful units.

Prudent healthcare planning involves balancing cost with patient experience and outcomes. Given that local capacity studies demonstrate system capacity to absorb additional scans over the next several years, even at aggressive trend rates, it does not seem efficient to increase the number of total MRI scanners within the region. However, as research continues on 7.0T machines, patients receiving scans that may have been performed at lower field intensities may be better served with a stronger field MRI.

Therefore it is the recommendation of this agency that pending FDA approval of a 7.0T MRI for clinical use, needed capacity should be determined based on only those indications where additional clinical advantage is proven over current, less powerful units. Once approved, because of the limited indications for 7.0T, it would be advised that CTAAB petition for requests to replace an existing 1.5T or 3.0T MRI with a 7.0T scanner. CTAAB would be provided with the opportunity to weigh the various merits and detractions from multiple applicants and provide the community with the most efficient placement of a 7.0T MRI, both in terms of cost and care quality.